

UltiSales Point of Sale and Retail Management System

Retail Made Easy



Your Retail Success Partner

BCX

Are you an independent retailer seeking a powerful yet budget-friendly solution to streamline your business operations?

UltiSales is your ultimate ally in conquering the retail landscape and managing your retail business.

Why UltiSales?



Enhanced Controls UltiSales

delivers unparalleled control for effective retail management. Say goodbye to uncertainty and hello to streamlined operations. The system is fast and real-time, Processing transactions happens at lightning speed and the results are immediately visible anywhere on the system



Tailored Development

We don't believe in one-size-fits-all. Our ongoing development is customised to retailers' unique needs.



Affordability

We understand the financial challenges faced by small and medium-sized businesses.

UltiSales offers an affordable pricing model that can be tailored for your business.



Proven Legacy

With over **30 years** of success across Southern Africa, UltiSales has stood the test of time. We're not just software; we're a trusted partner in your business journey.



BCX Backing

Our solution is backed by BCX, providing **Third Line Support** to registered Value-Added Resellers.



Robust and User-Friendly

No tech headaches—just seamless solutions.

Typical retail verticals you will find UltiSales in

UltiSales Verticals

Short Code

Description

Hardware

Hardware, DIY, building supplies and steel

Specialty Stores

Such as hobby, décor, household and linen, guns, sports goods, agricultural supplies, pets and stationery

FMCG

FMCG with fresh produce, bakery and butchery

Liquor

Liquor stores

Convenience

Convenience store with fast foods; biltong shop

Hospitality

Food and drinks; coffee shops, smaller restaurants and pubs

Nursery

Plant nurseries

Spares

Spares for auto, boats, bikes and air conditioning

Clothing

Smaller clothing and footwear stores

Factory

Small scale manufacturing and production

Wholesale

Wholesale and Distribution

Your Retail Success Partner

BCX

Explore our features and benefits

UltiSales provides retailers with a stable and trusted retail management system. The point-of-sale is highly flexible, making it ideal for engagement with contractors or customers looking for the right thing. Or it can be straight forward FMCG style. The real-time back office provides comprehensive control over cash, debtors, suppliers and inventory.

**Debtor Management:**

Full debtor management capability. Pre-defined special pricing per debtor per stock item.

**Creditor Management:**

Goods Receiving against creditor accounts. Purchase orders. Workflow to deal with price changes.

**Barcode Scanning:**

Effortlessly scan products for accurate inventory management and quick sales.

**Barcode Generation:**

Generate barcodes for products, making inventory tracking a breeze.

**Email Capability:**

Able to print and/or email all transaction related documents, e.g., cash slips, a batch of invoices as well as debtor statements.

**Customer Information Database:**

Know your customers better—track preferences, purchase history, and more.

**Inventory Classification:**

Organise your stock efficiently—whether it's perishables, electronics, or building materials.

**Inventory Transfers:**

Move stock in a controlled manner between locations and/or branches.

**Data Import and Export:**

There are multiple ways to work with your data, making your data work for you.

**Customisable Reporting:**

Access over 120 reports for intelligent decision-making.

**Scalable:**

meaning it grows with your business. Whether you're a startup or an established retailer, UltiSales adapts to your needs.

**Goods-Invoiced-Not-Taken:**

Assisting the store to manage and control the situation where a customer buys more than what can be loaded.

**Integration with peripherals:**

Expand the system by integrating to peripherals such as electronic signature capturing, on-demand scales, electronic shelf labels and thermal transfer label printers.

**Quick Menu's/Touch Screen:**

Can be configured per workstation, e.g., supporting food and drink sales. This allows for a coffee shop within a hardware store etc.

**Proven Stock Take Methodology:**

Stock take methods available allow for partial or full stock take, with the optional use of mobile stock take devices.

**F1 Help:**

Right through the system you can tap the context sensitive F1-key for explanations of the functionality on screen. Or you can search by topic, making ongoing learning possible.

Installation and Customisation

UltiSales is quick and easy to install and can be configured to run in a wide range of retail verticals, according to the business requirements of the retailer.



Setup questions and permission levels, covering all the modules.



Certain configurations are per workstation, for example which printer to use per document type. Cash slips, invoices and delivery notes can each print at a different printer.



Also, printing can be determined by the stock item, for example split printing between kitchen and bar where the food items print in the kitchen and the drinks items print in the bar.



Templates of all transaction documents and labels can be customised, using the build-in report designer.



Various information screens in the system can also be modified as per your requirements, using the same report designer.



The optional Database Layer, make it possible to integrate with third-party solutions, Business Intelligence (BI) tools and customised reports.

Pricing Options

UltiSales - Retail Made Easy

One-time Deployment Model

There is a one-time Deployment Licence fee for the UltiSales application, plus:

- An annual Software Maintenance Licence fee that is mandatory.
- This entitles the Retailer to free access to the UltiSales software updates as and when they are released. Service fees for the installation/upgrade is billable.

Subscription Fee Model

The Subscription Fee pricing model where the software remains running as long as the monthly fee is paid.

- Internet connectivity is essential.
- The Retailer has free access to the UltiSales software updates as and when they are released. Service fees for the installation/upgrade is billable.

Installation and Support by Value-added Resellers

A group of smaller, independent ICT companies are registered as BCX Resellers for UltiSales. These companies are selling, implementing, and supporting UltiSales throughout Southern Africa. They are trained and backed by BCX, which provides third-line support to these resellers.



To find out more about UltiSales and how your business can benefit from the solution, contact us at UltiSalesQueries@bcx.co.za

Or call **+27 (0) 11 266 5111, +27 (0) 11 266 1000, +27 (0) 11 266 5000**